

**Roxul Inc.** is a leading North American manufacturer and marketer of planet-friendly insulation made from natural stone and recycled material. Headquartered in Milton, ON, with production facilities located in Milton and Grand Forks, BC, we are a subsidiary of Rockwool International. Roxul's fire-resistant, stone wool insulation products are used in residential, commercial and industrial applications to save energy, lower emissions, and provide added safety. We are currently seeking a talented, energetic individual to join the **Commercial Sales Team**.

## **EASTERN REGION COMMERCIAL SALES REP**

Reporting to the Eastern Regional Sales Manager and working within the territory of New York to D.C. (ideally based in D.C.), you will be responsible to develop the sales territory and strengthen brand awareness. You will maintain and expand Roxul's function as a major supplier of insulation to the Commercial segments, as well as develop and sustain strong business relationships with customers and contacts including but not limited to distribution, architects, specifiers and engineers. Your organizational, interpersonal and presentation skills will enable you to develop positive working relationships with distributors, end users and other departments internally to drive the sales of our stonewool products. A post-secondary education in the area of business or architecture is preferred. Candidates must have an understanding of commercial construction and at least one year of experience in sales within the building material industry. A building envelope focus or commercial insulation experience would be ideal. Strong computer skills, willingness to travel regularly and the ability to work within a budget are mandatory.

We offer a dynamic, fast-paced environment with state-of-the-art equipment and an excellent benefit and remuneration package. Please quote job number **BE02-DC** and apply to:

### Human Resources

ROXUL Inc., 420 Bronte Street, Suite 105, Milton, Ontario L9T 3H3

Fax: (905) 878-8077

e-mail: [hrinbox@roxul.com](mailto:hrinbox@roxul.com)

*We thank all applicants; however, only those selected for an interview will be contacted.*



**ROXUL**  
The Better Insulation™